

Slate Roofing Contractors Association of North America, Inc.

143 Forest Lane, Grove City, PA 16127 USA; Ph: 814-786-7015; Fax: 814-786-8209

SRCA CONTRACTOR PROFILE

Contractor Name: Balanced Builders Inc.

Membership Category: Slate Roofing Contractor, Charter Member Date: 12/23/19

General Information
1. Address: NH - 62 Davis Road, Bradford, NH 03221
NY - 22 Garden Place, Beacon, NY 12508
2. Contact Person: Mike Conners Phone: 845-551-9955 Fax:
3. Email: bbirestoration@gmail.com
4. Website: www.balancedbuildersinc.com
Business Information
5. ✓Incorporated State and Year: NH - 2002 □Partnership □Sole Proprietor
6. Years in business under current ownership: 17 Under present name: 17 # Full-time employees: 2 Part-time:
7. List states or range where you do contracting work: New England, NY, PA, NJ
8. Trade organizations to which you belong: SRCA, PHIUS
9. Liability insurance company: MESA Underwriters Workers' comp. insurance company: NYSIF
10. My company has repaired or installed natural quarried slate roofs for at least the past five continuous years: Yes \sum No
11. At least 75% of our roofing contracts have been natural quarried slate roofing: ✓ Yes ☐ No
12. My company does at least \$500,000.00 per year of natural quarried slate roofing contracts: ✓ Yes ☐No
13. What percentage of your roofing contracts are natural quarried slate roofing? 85% Slate, 15% Copper/Metal
14. What percentages of contracts in the following categories do you engage in annually:
asphalt shingles: % single ply % built-up roofing % cedar shakes % standing seam 5 %
ceramic tile % cement shingles % fake slate % metal shingles % soldered metal %
15. What percentage of your business contracting does not include roofing at all?30%
16. What other types of contracting services do you provide other than roofing (e.g. carpentry, siding, heating)?
New home building, high energy efficient retrofit of pre-existing buildings/homes, passive house construction and retrofit.
17. DO YOU: Subcontract: Yes No/ Repair asbestos shingle roofs? Yes No/ Install rain spouting Yes No
18. Do masonry work? ✓Yes ☐No/ Do architectural sheet metal? ✓Yes ☐No/ Do steeple work? ✓Yes ☐No
19. Sell salvaged slates? ☐Yes ☑No/ Stockpile salvaged slates? ☑Yes ☐No/ If yes, how many squares? 20-30sq
20. Sell new roofing slate? Yes No/ Do you stock them? Yes No/ Your maximum size roof installation: 100+sq
21. Do your roofing professionals have certified professional training? If yes, explain (include the names of the individuals):
No. Mike Conners trains all employees and encourages them to read/explore other mentors, the web, books, etc. All employees are required to read the Slate Roof Bible.
22. List name(s) of your top slating professionals and number of years of experience: (1) Mike Conners, 20+ yrs slate, 30+ yrs construction
(2) Tyler Slamon, 5 yrs slate and construction
(3)